

2025 IDN-CHICAGO TRADE SHOW

NOVEMBER 7, 2025
Chicago Marriott Oak Brook, IL

JOIN US!

A CAN'T-MISS EVENT CONSISTING OF:

- **INNOVATIVE SECURITY PRODUCTS DEMONSTRATIONS!**
- **HIGH QUALITY TRAINING!**
(12 Industry Courses)
- **UNBEATABLE FACE-TO-FACE NETWORKING WITH HUNDREDS OF PROFESSIONALS IN THE DOOR & HARDWARE INDUSTRY!**
- **AWESOME PRIZES!**
- **UNFORGETTABLE WESTERN THEME AFTER PARTY!**

Don't miss your chance to be part of it!



SADDLE UP

AND PUT YOUR BOOTS ON

COWBOY WESTERN THEME



TRADE SHOW

TRADE SHOW: 4PM - 9PM

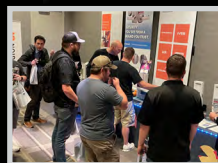
EDUCATION: 8AM - 4PM

WESTERN THEME

AFTER PARTY: 6PM

COCKTAILS | DINNER | KARAOKE | CASINO
LIVE AUCTION | ENTERTAINMENT & MORE!

✓ OPPORTUNITY ✓ NETWORKING ✓ EDUCATION



CHICAGO MARRIOTT OAK BROOK
1401 WEST 22ND STREET | OAK BROOK, IL 60523



WHY ATTEND THE 2025 IDN-CHICAGO TRADE SHOW?

Keep current with new innovations and technologies in the Security Industry.

Educate, inform and engage in top training opportunities.

Network with existing and new manufacturers.

Take part in an unforgettable “After Party” with additional networking opportunities.

Build connections and leave with a lasting impact!

**STAY FOR THE
ULTIMATE**

LIVE AUCTION

See page 6 for more details.



WANTED
BEST COSTUME CONTEST



See page 7 for more details.

IDN CREDIT

**GET YOUR
\$50.00
IDN GIFT
CERTIFICATE**

See page 5 for more details.

Email mktg@idnhhoffman.com
for questions or to register.

THE BEST

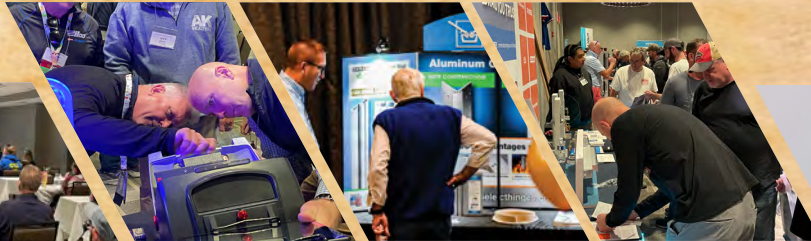


SECURITY HARDWARE SHOW IN ILLINOIS!

NOVEMBER 7, 2025 | 4PM-9PM



**12 INDUSTRY
TRAINING COURSES**



**OVER 80+ MANUFACTURERS & HUNDREDS
OF SECURITY PRODUCTS ON SITE**



**AMAZING PRIZES &
SHOW DISCOUNTS**



THANK YOU TO OUR PLATINUM SPONSORS



EXHIBITOR LINE-UP

ABUS
ACCENTRA (formerly
Yale)
ADAMS RITE / MARKAR
ADVANCED
DIAGNOSTICS
ALARM CONTROLS
ALARM LOCK
ALOA
AMERICAN LOCK
ARROW
ASSA HIGH SECURITY
BEA
BEST (Includes PHI,
Stanley)
CAL ROYAL

CAMDEN DOOR
CONTROLS
CANSEC
CECO DOOR
CORBIN RUSSWIN
CODELOCKS
COMPX CHICAGO
COMPX FORT
COMPX NATIONAL
COMPX TIMBERLINE
DORMAKABA (Includes
Keyscan, RCI, Dorma,
Simplex, E-Plex)
FALCON
FRONTLINE DEFENSE
GKL

GMS
HES
HPC/HUDSON LOCK
ILCO
INOX
IVES
JMA
KSP
LCN
LSDA
LUCKY LINE
MARKS USA
MASTER LOCK
MEDECO
MCKINNEY
NORTON

PDQ
PEMKO
PROXESS
RECORD (formerly
Entrematic)
RIXSON
ROCKWOOD
SARGENT
SARGENT & GREENLEAF
SCHLAGE
SECURITRON
SELECT HINGES
TOWNSTEEL
VON DUPRIN
YALE (now Accentra)
ZEPHYR LOCK

To register for the show or for classes, contact your local IDN branch or email mktg@idnhhoffman.com

WIN OVER 50 PRIZES

Including

GRAND GIVEAWAY

\$700
RETAIL VALUE

**TERRAFLAME
FIRE PLACE BY
SOLO STOVE**

\$450
RETAIL VALUE

**YETI TUNDRA HAUL
COOLER**

\$600
RETAIL VALUE

TRAEGER

TRAEGER GRILL

\$650
RETAIL VALUE

**BLACKSTONE
GRIDDLE**

Be one of the first 50 Shops that pre-register and show up at the IDN-Chicago Trade Show on November 7, 2025 and

**WIN A \$50 IDN
GIFT CERTIFICATE**

One \$50 Certificate per shop. Certificates distributed at the check-in table.

Available at the 2025 IDN-H. Hoffman Trade Show
Must be Present to Win | www.idn-inc.com

IDN CREDIT

IDN CREDIT

WIN OVER 50 PRIZES

Including

GRAND GIVEAWAY

\$100
GIFT CARD

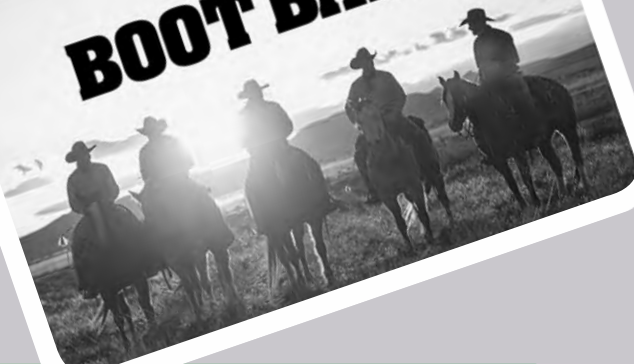
**META QUEST 3S XBOX EDITION,
LIMITED EDITION HARDWARE
& 3 MONTHS OF XBOX
GAME PASS**

\$400
RETAIL VALUE



\$250
GIFT CARD

BOOT BARN



LUCKY LINE DIGITAL HOME SAFE



Be one of the first 50 Shops that pre-register
and show up at the IDN-Chicago Trade Show
on November 7, 2025 and

**WIN A \$50 IDN
GIFT CERTIFICATE**

*One \$50 Certificate per shop. Certificates
distributed at the check-in table.*



JOIN US AT THE
2025 IDN-CHICAGO TRADE SHOW
& GET A CHANCE TO
**WIN THESE
AMAZING PRIZES**
AS WELL AS OTHER FABULOUS PRIZES!

Available at the 2025 IDN-H. Hoffman Trade Show
Must be Present to Win | www.idn-inc.com

WESTERN AFTER PARTY - STARTS AT 6PM

WESTERN ENTERTAINMENT | KARAOKE | CASINO TABLES

AWESOME PRIZES | COSTUME CONTEST

FREE ENTRY | FREE DRINKS | FREE DINNER



STAY FOR THE ULTIMATE LIVE AUCTION

7:30PM - FINISH

ALERT AN IDN STAFF MEMBER AT
CHECK-IN IF YOU WANT TO PARTICIPATE

KEY MACHINES | BLUETOOTH LOCKBOXES
SECURITY PRODUCTS | GIFT CARDS
STANLEY CUPS | WEARABLES
GUEST AUCTIONEER | AND MORE

MAKE YOUR BID!



WANTED

BEST COSTUME CONTEST



In keeping with our WESTERN THEME, the 2025 IDN-Chicago Trade Show will be promoting the following contests:

CUSTOMER CONTEST #1

BEST MALE *COWBOY/WESTERN* THEMED COSTUME

Costume contest optional, please alert the Check-In table if you are participating. One winner selected. Winner chose by votes on-site at the show.

CUSTOMER CONTEST #2

BEST FEMALE *COWBOY/WESTERN* THEMED COSTUME

Costume contest optional, please alert the Check-In table if you are participating. One winner selected. Winner chose by votes on-site at the show.

CUSTOMER CONTEST #3

BEST GROUP *COWBOY/WESTERN* THEMED COSTUME

Costume contest optional, please alert the Check-In table if you are participating. "Group" contest if groups of 2, 3, 4, or 5. One group winner selected. Winner chose by votes on-site at the show.

VENDOR CONTEST

BEST *COWBOY/WESTERN* THEMED VENDOR TABLE

Please cast your vote on-site at the show. Best Vendor Table will be judged based on creativity and originality of their space, and Western table decor, in keeping with the theme & humor.



GREAT REWARDS & A FULL BARREL OF FUN!

Available at the 2025 IDN-H. Hoffman Trade Show | www.idn-inc.com



12 INDUSTRY COURSES

IDN-CHICAGO TRADE SHOW | 11.7.25

Popular classes book fast. Sign up today!



Class #1 -

Ilco & Advanced Diagnostics Automotive Advanced-Level Product Line Presentation

TIME: 9:00 a.m. - 12:00 p.m.

EXPERIENCE: *Should have 6 months or more experience in programming transponder keys.*

TRAINER: Tony Presidio



This training course is geared for those already established with key programming equipment. This presentation will focus on the features and benefits specific to Advanced Diagnostics and Ilco Products. The class is geared to maximize your key programming services for your business. This will be accomplished with a combination of classroom discussion, handouts, and specific hands-on demonstrations. The proper CEU Credits can be awarded for those who attend this class. Topics covered will be:

- MYKEYs Pro overview and operational feature demonstrations.
- Smart Pro Demonstration, Trouble Shooting and Review of newest software.
- Review of the latest Smart Pro Accessories and their capabilities.
- Kaba-Ilco latest key cutting technology with emphasis on the Futura Series.
- Review of the Smart Pro Lite & Mini Platform.
- Transponder Key Review and cloning with RW5 Technology and GTI Pro Chips.
- Smart Aerial Plus review and demonstration.
- Hands-On Vehicle Programming Demonstration focusing on latest development involving security by-pass capabilities.
*Vehicle demonstrations are dependent on vehicle availability and can be subject to change.
- Customer Equipment review, updates if needed performed.
* Time permitting

• **Customers are encouraged to bring their Advanced Diagnostics Equipment for review if possible.**

Class #2 -

dormakaba Electric Strike Hardware Options, Installation Do's & Don'ts

TIME: 9:00 a.m. - 12:00 p.m.

TRAINER: Joe Allen



This hands-on course provides a comprehensive overview of dormakaba's electric strike hardware solutions, focusing on product selection, proper installation techniques, and common pitfalls to avoid. Designed for installers, locksmiths, and access control professionals, the session blends technical instruction with practical demonstrations to ensure participants gain confidence in installing electric strikes effectively and safely.

- Identify and compare dormakaba electric strike models and their applications.
- Understand key specifications, wiring requirements, and compatibility considerations.
- Apply best practices for installation, including alignment, power supply, and mounting.
- Recognize and troubleshoot common installation errors and performance issues.
- Comply with relevant building codes and safety standards.
- Guided installation exercises with real hardware.

• **Recommended equipment: jigsaw with 3" metal blades, drill with 1/4" bit, metal File and standard hand tools.**

Class #3 -

Von Duprin 98/99 Exit Device Class

TIME: 9:00 a.m. - 12:00 p.m.

TRAINER: Jim Laborn

VON DUPRIN

- The fire and life safety codes that drive use of exit hardware
- Fire Exit Hardware vs Panic Hardware
- Exit device types & trims, and their applications
- Common installation errors of each
- Proper adjustment for each device
- Field conversion kits that can add functionality to openings
- Installation and maintenance tips and tricks
- Operation and testing strategies for the Chexit device.

Class #4 -

Securing Classrooms: Door Hardware, Active Threats and TownSteel's Solutions

TIME: 9:00 a.m. - 12:00 p.m.

TRAINER: Brandon Faber



This session explores the critical role door hardware plays in school safety while examining real-life incidents where hardware either supported or failed protection efforts. Attendees will gain insights into how the door hardware industry has responded with research-driven design and innovation, and why aftermarket barricade devices may increase risk rather than reduce it. Participants will be introduced to the Partner Alliance for Safer Schools (PASS) guidelines and recommendations on 2 of 11 school door hardware. They will also learn how thoughtful, code-compliant hardware solutions from TownSteel can strengthen and elevate school safety without compromising life safety.

- Analyze real-world case studies to assess how door hardware impacted safety outcomes during active assailant events.
- Evaluate modern door hardware innovations and their role in addressing evolving school security threats.
- Explain the risks associated with aftermarket door barricade devices and advocate for compliant, life-safety-oriented solutions.
- Introduce the Partner Alliance for Safer Schools (PASS) guidelines and recommendations as they apply to door hardware in schools.
- Explore TownSteel's Aegis line of campus security solutions, designed to help you equip your schools with safe, secure, and code-compliant door hardware that delivers peace of mind and exceptional protection for your school community.

QUESTIONS: Contact us at mktg@idnhoffman.com or 708.456.4300 / Lunch is included on Friday to those attending classes.

12 INDUSTRY COURSES

IDN-CHICAGO TRADE SHOW | 11.7.25

Popular classes book fast. Sign up today!



Class # 5 -

TIME:

PROCTOR:

CLASS MAX:

ALOA PRP Testing

8:00 a.m. - 12:00 p.m.

(Doors close at 7:45am)

Ed Woods CML CPS CAL

20 Attendees



**SEPARATE
REGISTRATION
NEEDED**

To Register:

- Register online at www.aloamembers.org
- OR download the PRP Testing Application from our website at www.idn-inc.com (in the event section IDN-Chicago Trade Show) and email the completed form to dawne@aloe.org. Click [here](#) for the form.

Note:

- **Registration Deadline for the ALOA PRP Testing: 10.20.25**
- **Payment and Registration for PRP is to be sent to ALOA.**
- **Payment cannot be combined with additional classes offered by IDN-H. Hoffman.**
- **Advance registration only, no on-site sign-ups.**
- **Must bring government photo ID or passport.**

IDN-Chicago Trade Show is proud to be a sponsor site for ALOA PRP Testing during the 2025 show at the Marriott Oak Brook in Oak Brook, IL

Class # 6 -

TIME:

TRAINER:

Record SS8200 & HA7 Class

9:00 a.m. - 12:00 p.m.

Liam Lehn



- **Record-IDN Partnership Overview**
 - Who We Are? How We Partner with You? Resource to Profitability
- **record SS8200 Low Energy Operator**
 - Features and Benefits, Applications, etc.
- **Operator Installation**
 - Attendees will learn "How To" and Then Install the SS8200 operator. They will perform the following tasks:
 - Mount Back Plate/Header
 - Determine Handing (Left, Right, Push or Pull)
 - Install Standard Arm
 - Powering Up Operator
 - Set Hard Stop
 - Perform Learn Cycle
 - Program SMART Panel
 - Install Activations Devices
- **Real Life Application/Integration**
 - Attendees will learn how to incorporate, wire, and create a wiring diagram for optional components into a standalone Access Control application.
- **record HA-7 Slim Line Low Energy Operator**
- **Operator Installation**
 - Attendees will learn "How To" and Then Install the HA7 operator.
- **Advance Programming**
 - Attendees will learn how to perform Advanced Programming Functions in a Hands on Setting.
- **ANSI 156.19 Compliance**
 - Attendees will learn how to check installation is installed in accordance with ANSI 156.19 compliance with regard to speed, force, time delay, signage and means of activation.

Class # 7 -

TIME:

TRAINER:

CLASS MAX:

Select Hinges Class

2:00 p.m. - 3:30 p.m.

Chris Orme

20 Attendees



- What is a Continuous Hinge?
- How does it work?
- What are the correct applications for a Continuous Hinge?
- Benefits of the Continuous Hinge.
- Tips for installation.
- Questions/Answers about Continuous Hinges.
- Use of a 4 foot frame/door/hinge sample.
- Review of field a cutting hinge to fit.
- Video on an SL57 installation.
- Final Questions.



FREE

**SELECT T-SHIRT
for each attendee.**



QUESTIONS: Contact us at mktg@idnhoffman.com or 708.456.4300 / Lunch is included on Friday to those attending classes.

12 INDUSTRY COURSES

IDN-CHICAGO TRADE SHOW | 11.7.25

Popular classes book fast. Sign up today!



Class # 8 - **Edge-Cut Automotive Key Generation Class**

TIME: 1:30 p.m. - 3:30 p.m.
TRAINER: Ed Woods CML CPS CAL



This class will dive into the tools and techniques used to decode edge-cut locks to generate keys in All Keys List situations.

With a little bit of practice and the knowledge learned in this class you won't need to call a code broker again. With the help of tools like E-Z Readers, Accureaders, Li-Shi's and others, we will be Making Keys.

Class # 10 - **Upgrading your Glass and Aluminum Storefront Openings Presentation**

TIME: 1:00 p.m. - 4:00 p.m.
TRAINER: Joe Meijer

ASSA ABLOY
Opening Solutions

We will dive into the worlds of Aluminum Storefront and Heavy Glass Doors, look at innovative products from ASSA ABLOY Glass, Adams Rite, and HES, and see how they can be incorporated into solutions that will provide peace of mind for your customers!

Topics covered will be:

- Strategies to improve functionality, increase security, and add access control.

Class # 12 - **The Locksmith Marketing Playbook Class**

TIME: 1:00 p.m. - 4:00 p.m.
TRAINER: Marty Jalove

Join us for an exclusive class based on the Locksmith Marketing Playbook, designed specifically for new and experienced locksmiths who want to stand out, attract more customers, and grow their business with confidence. In this session, we'll cover proven communication techniques, smart brand strategies, and even explore how AI can give you a competitive edge. Whether you're just getting started or ready to take your shop to the next level, this class will give you the tools to differentiate yourself, reach your goals, and thrive in today's market.

FREE

"The Locksmith Marketing Playbook" for first 10 attendees



Class # 9 - **BEST Interchangeable Core Combining Workshop**

TIME: 1:00 p.m. - 4:00 p.m.
TRAINER: Erik Cameron



This is a field instructor led class to familiarize the student with IC Cores, pinning and maintaining BEST Key Systems Cylinders and Cores.

Upon completion this course you will be able to:

- Identify BEST Key System, Codes & Cores
- Understand options available on Master Key Hierarchy and expansion options
- Explain the use of a Key Combinator, Pinning Cores, and CoreMax
- Troubleshoot common Key System & Core issues that can develop over time

Class # 11 - **LSDA Hands-on Training Class/ Taking your business to the next level for Locksmiths**

TIME: 1:30 p.m. - 3:30 p.m.
TRAINER: Dan Lam & Matt Grubisich



LSDA.

Designed for Locksmiths, this hands-on course provides a comprehensive overview of the LSDA product line. Gain valuable insights to drive your business forward. The class will focus on how LSDA can help you grow your business, proper installation techniques and best practices with the help of new product demonstration.

Topics covered will be:

- History of LSDA
- Complete product line overview
- Hands-on product demonstration & introduction of new products:
 - NEW! RK Series Padlocks
 - NEW! 5000 Series Privacy Function with Indicator Lock
- Product tips
- Benefits of buying LSDA and how it can contribute to your profit growth.

FREE

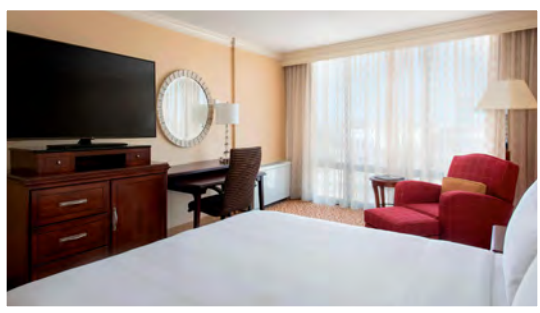
Mounted Sample of the 5000 Series Indicator Lock for each Attendee!



FREE

RK Series Padlock for each Attendee!





\$145 PER NIGHT

Rate expires 10.15.25

Hosted at:

CHICAGO MARRIOTT OAK BROOK

1401 WEST 22ND STREET | OAK BROOK, IL 60523

We have a room block available at the Chicago Marriott Oak Brook

Book by October 15, 2025 to reserve your room.



Chicago Marriott Oak Brook
1401 West 22nd Street
Oak Brook, IL 60523

RESERVATION BY WEBSITE:

Click [here](#) for the IDN reservation link website to book through the Chicago Marriott Oak Brook website.

RESERVATIONS BY PHONE:

(888) 236-2427 *(Room Block name: IDN Hoffman November 2025)*

All phone inquiries regarding rooms to be booked directly with the Chicago Marriott Oak Brook hotel to be given the IDN room block rate of \$145.00 + complimentary breakfast on Thursday, November 6, 2025, and Friday, October 7, 2025. Please reference the IDN group code of **IIH**



SHOW/CLASS REGISTRATION

IDN-CHICAGO TRADE SHOW / 11.7.25

Company Name: _____ Acct. #: _____

Address: _____

City: _____ State: _____ Zip: _____

Telephone: _____ Email: _____

PRE-REGISTRATION HAS NEVER BEEN SO EASY!

REGISTRATION DEADLINE 10/31/25*

to secure your class participation, and for extra door prize raffle tickets

REGISTER FOR THE TRADE SHOW:

Complete this form and

FAX: (708) 456-0878

EMAIL: mktg@idnhoffman.com

REGISTER FOR ATTENDANCE AT CLASSES:

Mail this form **with payment** to:

IDN-H. Hoffman | 7330 W. Montrose Ave. | Norridge, IL 60706

or, call us 708.456.9600 to Register & Pay by Credit Card

SAVE with Early Bird Registration | Check one Box

☐

\$80.00 Single Registrant

\$130 if Registration & Payment received between
10/24/25 - 10/31/25

(Registrations after 10.31.25 will be handled on-site.)

☐

\$150.00 Shop Rate **Pay One Great Low Price**

\$200 if Registration & Payment received between
10/24/25 - 10/31/25

(Registrations after 10.31.25 will be handled on-site.)

REGISTRATION FOR CLASSES WILL BE COMPLETE ONLY WHEN PAYMENT IS RECEIVED.

IDN will accept payment for classes in a form of check or credit card. Payment fees for classes cannot be billed on your IDN-H. Hoffman account. The class registration fee is non-refundable.

*Pay one low price for your shop and send as many of your employees to as many classes as you want.

Class #1 - Ilco Class

9:00am - 12:00pm

Class #4 - Townsteel Class

9:00am - 12:00pm

Class #7 - Select Hinges Class

2:00pm - 3:30pm

Class #10 - Glass Solutions

1:00pm - 3:00pm

Class #2 - dormakaba Class

9:00am - 12:00pm

Class #5 - ALOA PRP

SEPARATE REGISTRATION REQUIRED

8:00am - 12:00pm

Class #8 - Key Generation Class

1:30pm - 3:30pm

Class #11 - LSDA Class

1:30pm - 3:30pm

Class #3 - Von Duprin Class

9:00am - 12:00pm

Class #6 - record Class

9:00am - 12:00pm

Class #9 - BEST IC Class

1:00pm - 4:00pm

Class #12 - Locksmith

Marketing Class

1:00pm - 4:00pm

First/Last Name Of Attendee

(If only attending the Trade Show, Complete This Section & Check Trade Show Box At Right)

1. _____

2. _____

3. _____

4. _____

5. _____

Class Number

(Check Each Box the Classes You'd Like to Attend)

1	2	3	4	5	6	7	8	9	10	11	12
1	2	3	4	5	6	7	8	9	10	11	12
1	2	3	4	5	6	7	8	9	10	11	12
1	2	3	4	5	6	7	8	9	10	11	12
1	2	3	4	5	6	7	8	9	10	11	12

Attending Trade Show
Attending Western Night

YES	YES
YES	YES
YES	YES
YES	YES
YES	YES

QUESTIONS: Contact the Sales Department at 708.456.9600 or email us mktg@idnhoffman.com